

KLEIN GROUP

BC MOBILE HOME PARK MARKET REPORT 2018 IN REVIEW



BC MHP SALES – 2018 HIGHLIGHTS AND INSIGHTS



2018 BC TOTAL SALES VOLUME DOWN 69% FROM 2017

Unit sales down 23% from 2017



KOOTENAY REGION VOLUME DOWN 82%



THOMPSON / OKANAGAN REGION VOLUME UP 226%



NORTH COAST REGION VOLUME UP 100%



CARIBOO / PRINCE GEORGE REGION VOLUME DOWN 69%



VANCOUVER ISLAND / COAST REGION VOLUME DOWN 77%



NORTH EAST REGION VOLUME EQUAL

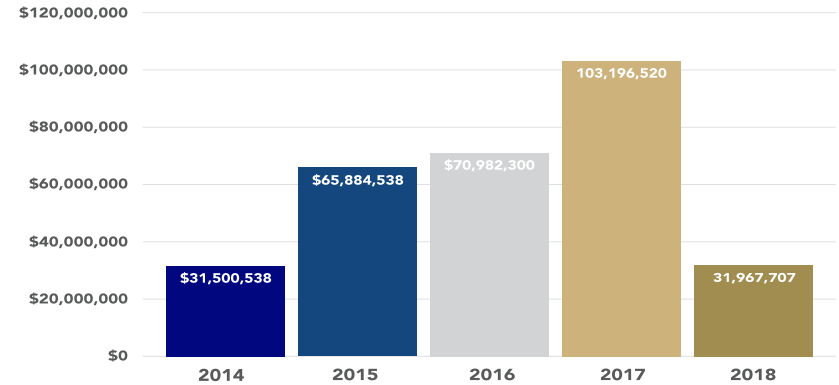


LOWER MAINLAND REGION VOLUME DOWN 82%

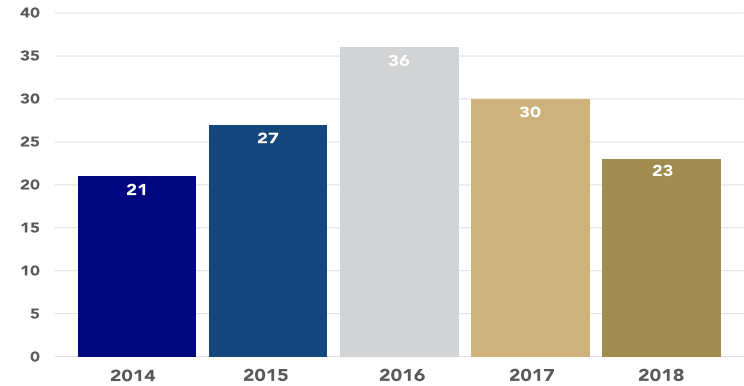
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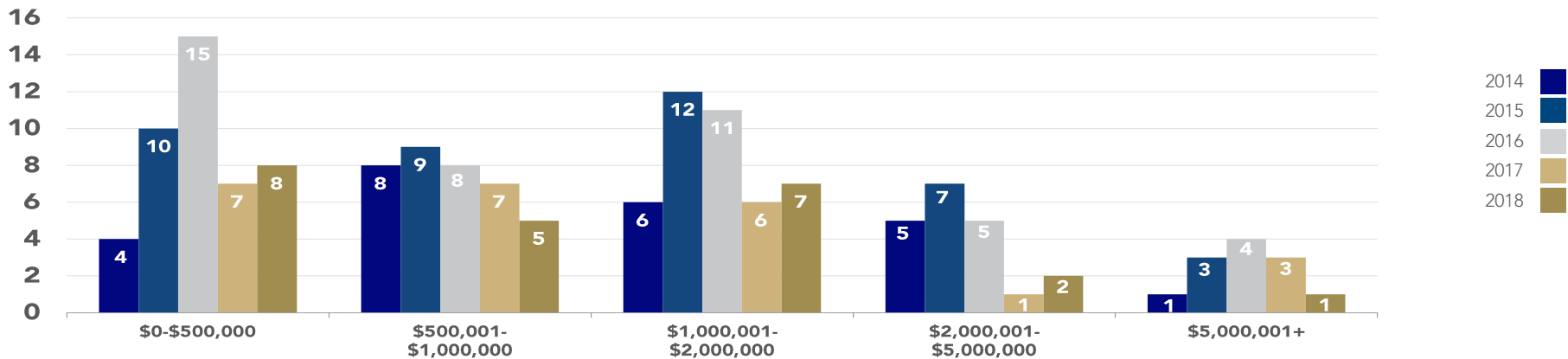
Total MHP Volume Sales: 2014 – 2018



Total MHP Unit Sales: 2014 – 2018

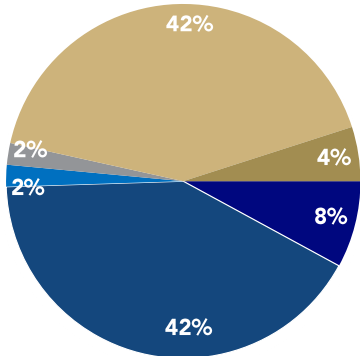


MHP Unit Sales By Price: 2014 – 2018

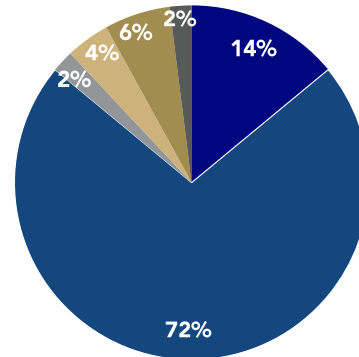


BC MHP SALES – BY REGION

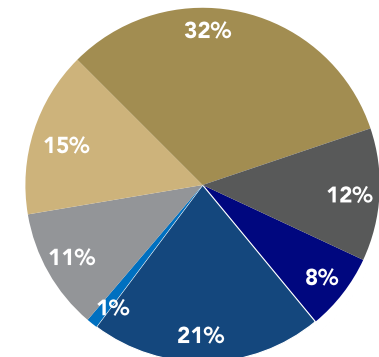
	2014 Sales	2014 Volume	2015 Sales	2015 Volume	2016 Sales	2016 Volume	2017 Sales	2017 Volume	2018 Sales	2018 Volume
Kootenay	2	\$1,778,800	1	\$317,800	4	\$5,245,000	11	\$14,951,340	4	\$2,670,120
Thompson / Okanagan	7	\$9,628,939	7	\$9,009,039	11	\$10,514,000	5	\$4,090,630	12	\$13,338,687
North Coast	1	\$607,000	1	\$399,500	1	\$885,000	0	0	1	\$495,000
Cariboo / Prince George	4	\$2,544,300	7	\$6,126,700	11	\$8,018,000	2	\$1,800,000	1	\$555,000
Vancouver Island / Coast	2	\$2,126,500	3	\$4,776,500	5	\$22,650,300	5	\$6,441,550	3	\$1,483,900
North East	0	\$0	0	\$0	2	\$8,770,000	1	\$1,645,000	0	\$0
Lower Mainland	5	\$14,814,999	8	\$45,254,999	2	\$14,900,000	6	\$74,268,000	2	\$13,425,000
TOTAL	21	\$31,500,538	27	\$65,884,538	36	\$70,982,300	30	\$103,196,520	23	\$31,967,707



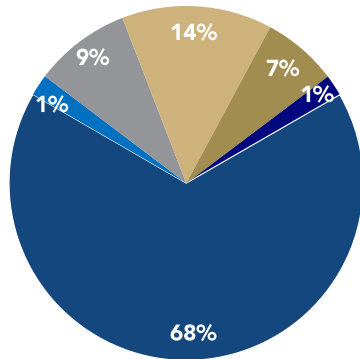
2018



2017

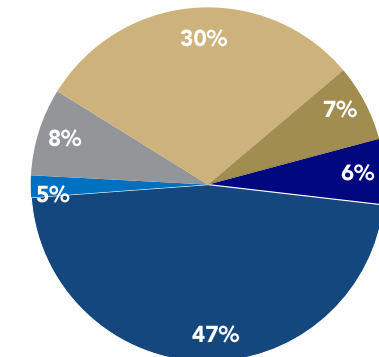


2016



2015

- Kootenay
- Thompson / Okanagan
- North Coast
- Cariboo / Prince George
- Vancouver Island / Coast
- North East
- Lower Mainland



2014